

Why Landscaping?

Plants have a powerful effect on people. We love their colors, their fragrance and textures, the way they move in the wind, their fruits and flowers and the birds and insects they attract. Taking care of them is healthy, relaxing, and enjoyable, and it can also be rewarding.

Landscaping is one of the few improvements that adds more value to a property than it costs to install. It can add between 7 and 15 percent to a home's value, and a mature tree can often have an appraised value of between \$1,000 and \$10,000.

Landscaping can also provide practical low-cost solutions to a number of site problems. Plants can control dust, prevent soil erosion, block the wind, provide shade, save energy, minimize sound and increase privacy. They can also increase the 'usability' of your yard, and provide an opportunity to set your home apart as you view it from the outside.

Whether you are considering a large project, need a hand cleaning up in the fall or help diagnosing a problem, Winter Greenhouse is here to help you get the job done.



The Process

The planning process for a larger project begins with gathering as much information as possible about the site and about your particular needs and wishes. It is helpful to fill out a questionnaire and draw in your measurements on a site plan before the meeting. These can be picked up at the Greenhouse or found on our web-site. Then we arrange a visit with you at your place and look over the areas you would like us to work on. We take photos and measurements, then make computeraided drawings and images to fit the situation. The before and after images of the site make it much easier for people to vizualize the final results. Finally we arrange a consultation at the greenhouse to go over the plan and images as well as present the quotes for the plants, materials, and installation, if that is wanted.

What Does it Cost?

We have 3 basic plans you can choose from.

\$199 for a Greenhouse Consultation

You bring in measurements and images and we work on it at the greenhouse without an on-site visit. This design option is for a small to medium size area. For instance - one side of your house.

\$349 for an On-Site Medium Area Plan

We will come to your house and take the measurements and images we need. This design option is for a small to medium size area. For instance - one side of your house.

\$599 for an On-Site Master Plan

We will come to your house and take the measurements and the images we need. This design option is for all 4 sides of your house or an equivalent of 4 photo shots.

Please note: prices could vary according to the extent of the areas we are dealing with. We charge an additional trip charge of \$1.25 per mile (round-trip miles) when we come out for an on-site consultation.

For any other service including plant delivery, installing, spring and fall clean up, soil test etc., we charge \$60 an hour including the travel time and a \$0.75 mileage fee is added.

Landscape Projects Include:

All our trees and shrubs have a 100% replacement guarantee for one year from the date of installation. For any jobs we install, we offer a 10% discount on all plant material. We follow each job up with a visit later in the year, or the following year, to make sure you are completely satisfied with the results.



Quick Sketch

We are also happy to help you at the Greenhouse **free of charge** with designing a smaller area. Appointments are not required, but may save you some inconvenience if we are occupied when you visit. You will walk away with a hand drawn quick sketch of the area in question, along with a list of the plants, soil amendments etc., that you will need.

